

International Shipping Conference & Gala Dinner





October 22, Tuesday Divan Kuruçeşme

GUEST COUNTRY
THE NETHERLANDS

ORGANIZED BY









### shiproute.org





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# About Shiproute - 24

"The Shipping Route Istanbul 2024 (SHIPROUTE-24) is reshaping the world maritime industry's route to Istanbul."

SHIPROUTE-24 will take place on October 22, 2024, at the "Divan Kuruçeşme" located in Istanbul. With the Netherlands as our guest country, we are honored to welcome over 600 industry representatives from around the globe. The panelists from the maritime industry will delve into current global maritime topics and provide insights into ongoing questions.

SHIPROUTE-24 will offer an unforgettable experience for industry representatives in one of the world's leading maritime regions: Istanbul. The conference and dinner will allow our guests to engage with passionate individuals dedicated to this industry. It presents a

tremendous opportunity to forge strong business relationships with a diverse array of companies and industry leaders, all against the breathtaking backdrop of Istanbul, a city that serves as a bridge between Europe and Asia. The Dutch and Turkish maritime industries boast remarkable histories and are wellknown in the shipping industry. This year, as KOSDER we aim to strengthen the business relationship between the Netherlands and Türkiye while promoting common interests on an international level.





# About KOSDER

Let's get to know KOSDER, the organizer of SHIPROUTE-24



**Association of Turkish Coaster Shipowners and** Operators (known in Turkish as KOSDER) is a nongovernmental organization that brings together coaster Turkish shipowners and operators.

Established in 2014, KOSDER aims to contribute to the development of the Turkish maritime sector. It specifically represents companies involved in shipping with coaster vessels and works to address sectoral issues in this field. KOSDER's mission is to protect the interests of its members, modernize the Turkish coaster fleet, and raise standards in maritime transport. It also aims to align Turkish maritime trade with international standards by collaborating with global maritime organizations. Through educational activities, seminars, and conferences, KOSDER raises awareness within the sector. As a strong representative of the Turkish maritime industry, KOSDER plays a significant role and closely monitors developments in the sector.





# **Guest Country**

**The Netherlands** 

The SHIPROUTE-24 proudly announces the

Netherlands as the Guest country with the Royal Association of Netherlands Shipowners (KVNR) honouring the event.









# Forewords

"We look forward to gathering at SHIPROUTE-24, where the maritime industry will experience the advantages of unity and collaboration while reshaping its course towards istanbul."



### Hakan Çendik

President of Association of Turkish Coaster Shipowners and Operators

The maritime industry, which transcends borders and offers humanity a boundless world, continues to unite Maritime industry representatives from across the globe. Beyond transporting cargo and contributing to trade and employment, our vessels serve as bridges of friendship and solidarity among diverse cultures and

nations. As the Association of Turkish Coaster Shipowners and Operators (KOSDER), we are delighted to celebrate this crucial aspect once again this year.

In our voyage titled "Istanbul: The Maritime Route (SHIPROUTE)"—in the sense of a ship voyage—we are transforming the route of the Netherlands, one of the world's foremost maritime nations and the guest





country of our event, into the cradle of civilizations and the pearl of the Bosphorus, Istanbul. We extend our heartfelt thanks to our distinguished guests, the Royal Association of Netherlands Shipowners (KVNR), who, alongside KOSDER, has played a key role in shaping this collaboration and has provided invaluable insights and support throughout our organization.

SHIPROUTE-24 anticipates the participation of over

670 industry representatives from at least 40 countries in the enchanting atmosphere of Istanbul. Our guests will engage with passionate individuals dedicated to the industry, presenting a tremendous opportunity to forge strong business relationships with a diverse array of companies and industry leaders, all set against the breathtaking backdrop of İstanbul—a city that connects Europe and Asia. The conference segment of SHIPROUTE-24 will feature esteemed panelists from the maritime industry who will delve into current global maritime topics, offering insights into ongoing inquiries.

Following the conference, participants will enjoy a unique experience at the cocktail reception and gala dinner, benefiting both themselves and the companies they represent. SHIPROUTE-24 will also mark a remarkable milestone: the centennial of friendship between Türkiye and the Netherlands. We are delighted to welcome a special guest, Karsu, a talented musician with both Dutch and Turkish roots, who will add a unique and vibrant touch to our





International Shipping Conference and Gala Dinner. We eagerly anticipate gathering at SHIPROUTE-24, where the maritime industry will joyfully benefit from unity and solidarity. Finally, we extend our gratitude to all our esteemed guests who have accepted our invitation, our sponsors who have supported the event, and the valuable members of KVNR. We also express our deep appreciation to our Board Members for their financial and moral support in making

# SHIPROUTE-24 a valuable gift to the global maritime community.

### Hakan Çendik

President of Association of Turkish Coaster Shipowners and Operators





# Forewords



### **Annet Koster**

Managing Director Royal Association of **Netherlands Shipowners** 



ASSOCIATION OF

For this year's edition of the Ship Route conference in the ancient and beautiful city of Istanbul, the Netherlands was selected as guest country. And I am honored that the Royal Association of Netherlands Shipowners (known in Dutch as KVNR) was invited to participate throughout the programme. I warmly thank the Turkish Coaster Shipowners and Operators Association for organizing this conference and prominently embedding a Dutch perspective on international coastal shipping.

I reminisce the words of my Greek colleague Charalampos Simantonis at the previous and first edition of Ship Route about the importance of Short Sea Shipping in Europe. This maritime subsector is key to a thriving region of the EU and its neighbours. Looking at the Netherlands, the Dutch shipowners hold a top five position in the European short sea. Besides moving goods over sea, some of my members also look at Türkiye to build and recycle their ships. I am therefore thrilled to take part in SHIPROUTE-24.





Although Türkiye and the Netherlands are located on the far sides of the European continent, both countries share a rich history of cultural and diplomatic relations. This is partially shaped by waterborne trade. In today's world, the need for cooperation is strongly felt in the fields of the fourth maritime propulsion revolution, otherwise known as the maritime energy transition. But how to shape this future of shipping? In accelerating the development of green technology and alternative fuels for the maritime sector, we need to maintain global competitiveness through creating an advantage in innovation. In order to enable the maritime supply chain to do better we need international regulations that facilitate sustainable growth and circularity. And by providing better access to finance, shipowners can become true frontrunner. very much look forward to discussing these topics during SHIPROUTE-24 and I hope to discover new and promising insights.

**Annet Koster** 

Managing Director Royal Association of Netherlands Shipowners







# The Shipping Route Istanbul 2024 (SHIPROUTE-24) is reshaping the world maritime industry's route to Istanbul.

Shiproute-24 Program: 14.00-19.00: Conference 19.00-23.30: Cocktail **Reception & Gala Dinner** 

13.00-14.00

**Welcome Reception And Networking** 

14.00-14.30

**Opening Ceremony** 

Welcoming Speech

Hakan Çendik

President Of Association Of Turkish Coaster

**Shipowners And Operators** 

Welcoming Speaker

### **Theo Klimp**

President Of Royal Association Of Netherlands Shipowners Welcoming Speaker (Guest Country Representative)







### **Arjen Uijterlinde**

**Consul General of the Kingdom of the Netherlands in Istanbul** Welcoming Speaker

**Durmuş Unüvar** 

**Republic of Türkiye Deputy Minister of Transport and** 

Infrastructure

Welcoming Speaker

### **Ribbon-Cutting Ceremony Esteemed State Representatives**

### Durmuş Ünüvar

**Deputy Minister of Transport And Infrastructure of Türkiye** 

Şevket Atlı

Istanbul Lieutenant Governor

### **Arjen Uijterlinde**

**Consul General of the Kingdom of the Netherlands in Istanbul** 

### Walter Mallia

**Consul General of Malta** 

### **Unal Baylan**

**Republic of Türkiye Director General of the General** 

**Directorate of Maritime Affairs** 







### Mustafa Bankaoğlu

**Republic of Türkiye General Manager of Coastal Safety** 

### Salih Tan

Republic of Türkiye General Manager of Shipyards and

**Coastal Structures** 

### **Suat Hayri Aka**

**Ambassador of Türkiye** 

### **Niels Veenis**

Head of Economic Affairs to The Embassy of The Kingdom of **The Netherlands** 

### **Staff Colonel Capt. Muhammad Arslan Khan**

Naval Attaché at the Embassy of Pakistan in Ankara

### **Pioneers of the Shipping Industry**

Nikolaus H. Schües

**President of BIMCO** 

### **Karin Orsel**

President of European Community Shipowners' Associations

### Hakan Çendik

President of Association of Turkish Coaster Shipowners and

**Operators** 







### **Theo Klimp**

**President of Royal Association of Netherlands Shipowners** 

### **Annet Koster**

Managing Director of Royal Association of Netherlands

Shipowners

### Şadan Kaptanoğlu

Former President of BIMCO

### **Charalampos Simantonis**

President of Hellenic Shortsea Shipowners' Association

### **Vasileios Terzis**

Vice President of Hellenic Shortsea Shipowners' Association

### Metin Düzgit

Vice-Chair of International Chamber of Shipping

### **Spyros Tarasis**

Vice President of INTERCARGO

### **John Xylas**

Treasurer of the Board of The Union of Greek Shipowners

### **Başaran Bayrak**

Assembly President of Turkish Chamber of Shipping







### **Recep Düzgit**

President of the Maritime Assembly of Türkiye

### Salih Zeki Çakir

Founding President of Association of Turkish Coaster

**Shipowners and Operators** 

### **Turgut Erkeskin**

**President of International Federation of Freight Forwarders** Associations

### Stefano Kaslowski

**President of Türkiye-Dutch Business Council** 

### Mehtap Akkaya

**Chairperson of Dutch Business Association Türkiye** 

### Mehmet Selahattin Ünlü

**President of Türkiye-Norway Business Council** 

### 14.30-15.00

### **Keynote Speech**

### **Main Topic:**

'How resilient is the maritime economy' against the background of COVID-19, geopolitical turmoil, increase of legislation and regulations?







- The impact on entrepreneurs based in an EU-member state like The Netherlands?
- The impact on entrepreneurs based in a non-EU country like Türkiye which is a close neighbour.

### **Professor Hercules Haralambides**

**Erasmus University Rotterdam** 

Keynote Speaker

15.00-16.00

### **First Panel Session**

### **Main Topic:**

Approach to shipbuilding from a finance perspective

- What are the expectations from shipbuilding finance

in the decarbonization journey 2030-2050?

 Approaching of financial institutions to renewal of existing fleet in terms of upcoming EU rules

### Nikolaus H. Schües

President of BIMCO

Moderator







### **Theo Klimp**

**President of Royal Association of Netherlands Shipowners** 

Speaker

**Drs. Connie Roozen** 

#### **C&B More Rotterdam Founding Tax Partner**

Speaker

### **Andrew Losos**

Senior Transport Specialist of World Bank

Speaker

### **Gust Biesbroeck**

Partner, PROW Capital

Speaker

16.00-16.30

### **Networking Opportunity**

### **First Coffee Break**

Enjoy networking with a cup of coffee.







### 16.30-17.30

### **Second Panel Session**

**Main Topic:** 

Within the scope of IMO Regulations and EU ETS

using ships with focus on energy transition

### **Professor Mehmet Ziya Sogut**

Vice Rector of Piri Reis University

Moderator

### Karin Orsel

Presindent of European Community Shipowners' Associations

Speaker

### **Gerhard Quist**

Managing Director at A2B-online, The Netherlands

Speaker

### **Murat Avinal**

**Turkish Shipbuilders' Association R&D Commission Member** 

Speaker

17.30-18.00

## Networking Opportunity Second Coffee Break

Enjoy networking with a cup of coffee.







### 18.00-19.00

### **Third Panel Session**

**Main Topic:** 

Hong Kong Convention enters into force: new

opportunities for European shipowners and Turkish ship recycling yards?

### Suat Hayri Aka

Ambassador, Republic of Türkiye Former Undersecretary of

the Ministry of Transportation and Maritime

Moderator

### Annet Koster

Managing Director of Royal Association of Netherlands Shipowners

Speaker

**Gudrun Janssens** 

Manager, Intergovernmental Engagement of BIMCO

Speaker

### **Burak Kemerci**

Republic of Türkiye Ministry of Transport and Infrastructure of

General Directorate of Shipyards and Coastal Structures Head of

**Department of Shipyard Affairs** 







### 19.00-20.30

**Cocktail Reception** 

### 20.30-23.30

### **Gala Dinner**

### **Annet Koster**

Managing Director of Royal Association of Netherlands Shipowners

(Guest country representative)

### **Charalampos Simantonis**

President of Hellenic Shortsea Shipowners Association

(Former guest country representative)

### Hakan Çendik

**President of Association of Turkish Coaster** 

**Shipowners and Operators** 

### Tamer Kıran

#### President of Turkish Chamber of Shipping

Conference evaluation and closing remarks.

### Musician Performance: KARSU







### **Opening Ceremony**

Welcoming Speech







#### Hakan Çendik

President of Association of Turkish Coaster Shipowners and Operators

Welcoming Speaker





#### **Theo Klimp**

President of Royal Association of Netherlands Shipowners

Welcoming Speaker





#### Arjen Uijterlinde

Consul General of the Kingdom of the Netherlands in Istanbul

Welcoming Speaker

### Durmuş Ünüvar

Republic of Türkiye Deputy Minister of Transport and Infrastructure

Welcoming Speaker





# Speakers

### Keynote Speech

How resilient is the maritime economy against the background of COVID-19, geopolitical turmoil, increase of legislation and regulations?

#### **SPEAKERS**







#### **Professor Hercules Haralambides**

Erasmus University Rotterdam

Keynote Speaker







### **First Panel Session**

Approach to shipbuilding from a finance perspective

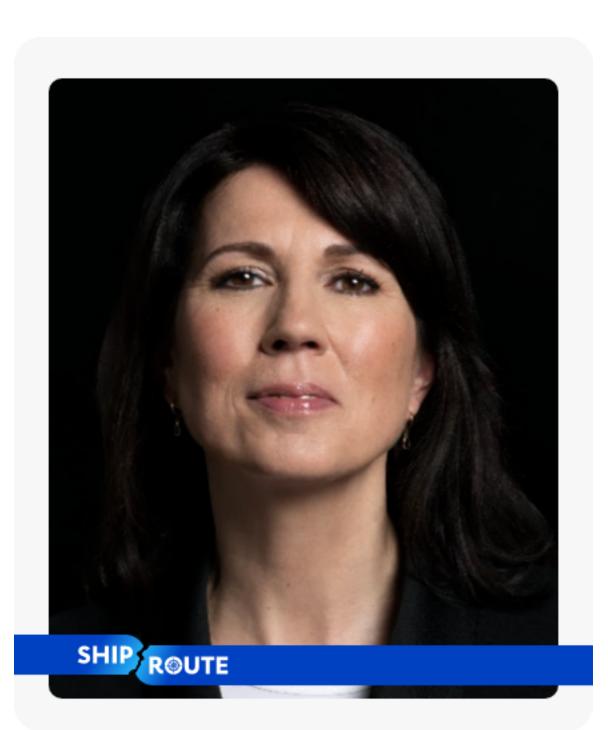


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#### Nikolaus H. Schües

President of BIMCO

Moderator

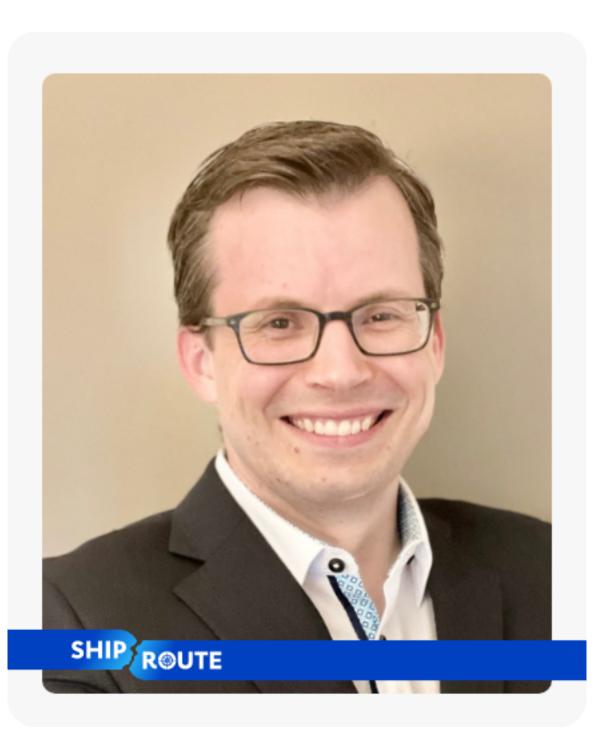




#### **Theo Klimp**

President of Royal Association of Netherlands Shipowners

Speaker



#### **Drs. Connie Roozen**

C&B More Rotterdam Founding Tax Partner

Speaker

#### **Andrew Losos**

Senior Transport Specialist of World Bank







### **First Panel Session**

Approach to shipbuilding from a finance perspective





#### **Gust Biesbroeck**

Partner, PROW Capital







### **Second Panel Session**

Within the scope of IMO Regulations and EU ETS using ships with focus on energy transition

**SPEAKERS** 

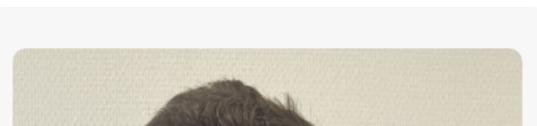




#### **Professor Mehmet Ziya Sogut**

Vice Rector of Piri Reis University

Moderator

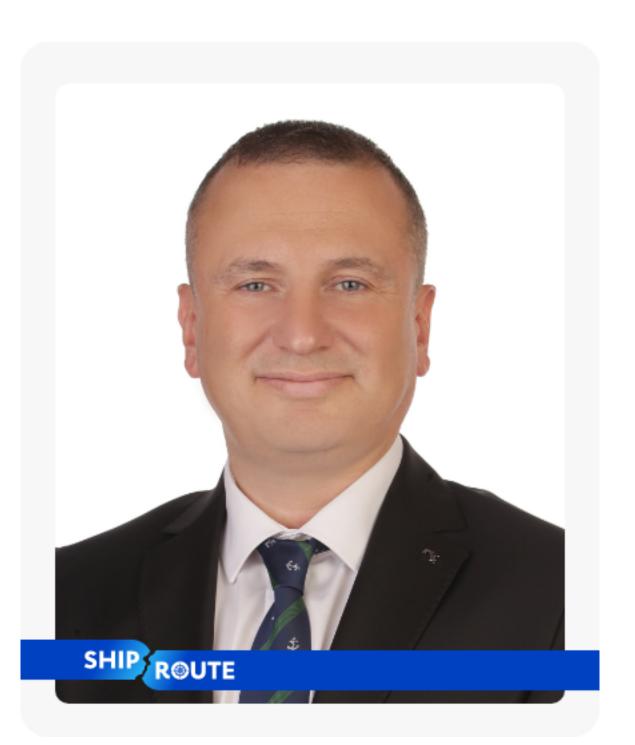




#### **Karin Orsel**

Presindent of European Community Shipowners' Associations

Speaker





#### **Gerhard Quist**

Managing Director at A2B-online, The Netherlands

Speaker

#### **Murat Avinal**

Turkish Shipbuilders' Association R&D Commission Member







### **Third Panel Session**

Hong Kong Convention enters into force: new opportunities for European shipowners and Turkish ship recycling yards?

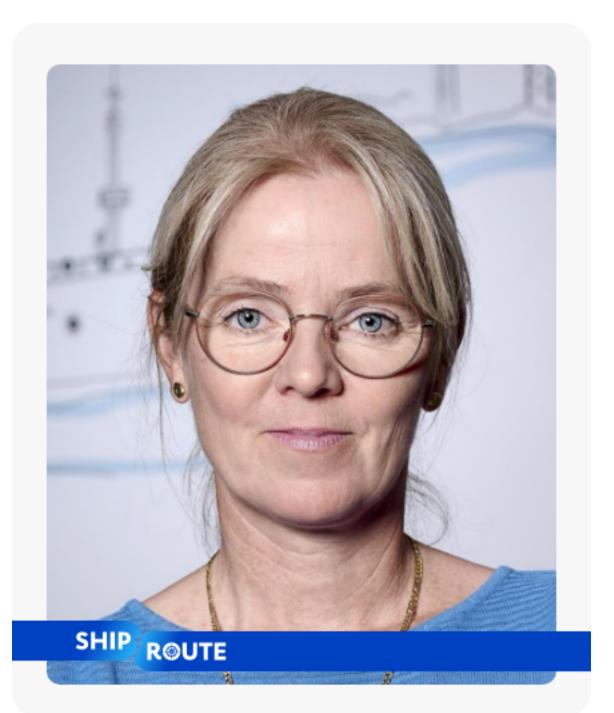




#### Suat Hayri Aka

Ambassador, Republic of Türkiye Former Undersecretary of the Ministry of Transportation and Maritime

Moderator





#### **Annet Koster**

Managing Director of Royal Association of Netherlands Shipowners

Speaker Royal Association of Netherlands Shipowners



#### **Gudrun Janssens**

Manager, Intergovernmental Engagement of BIMCO

Speaker



#### **Burak Kemerci**

Republic of Türkiye Ministry of Transport and Infrastructure of General Directorate of Shipyards and Coastal Structures Head of Department of Shipyard Affairs







### <u>Gala Dinner</u>

Conference evaluation and closing remarks.









#### **Annet Koster**

Managing Director of Royal Association of Netherlands Shipowners

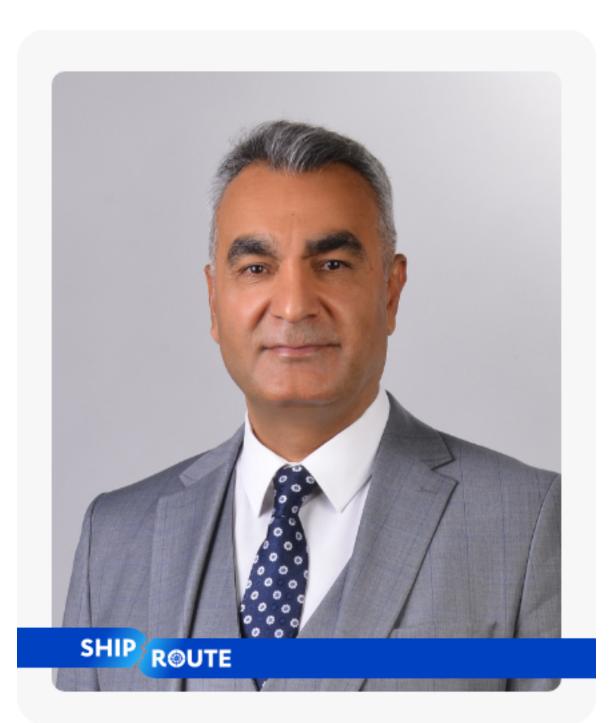
Gala Dinner Speaker



#### **Charalampos Simantonis**

President of Hellenic Shortsea Shipowners Association

Gala Dinner Speaker





#### Hakan Çendik

President of Association of Turkish Coaster Shipowners and Operators

Gala Dinner Speaker

#### **Tamer Kıran**

President of Turkish Chamber of Shipping

Gala Dinner Speaker





# Organizing Committee



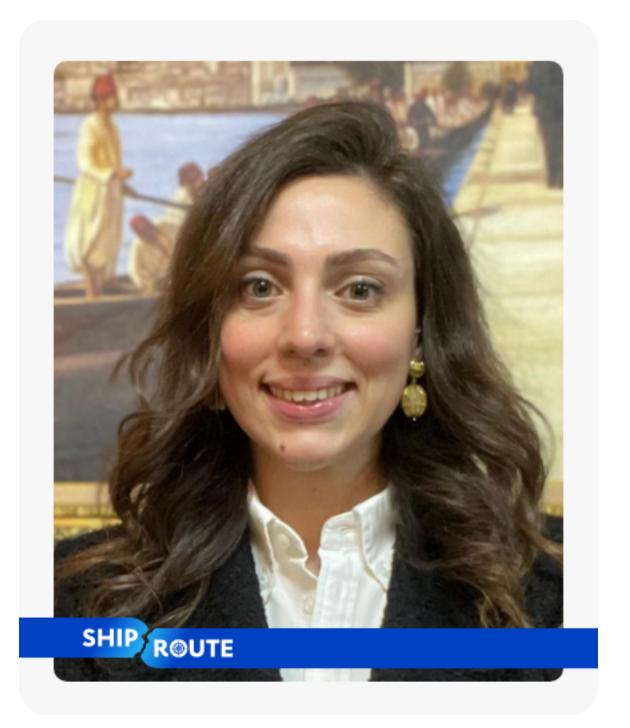


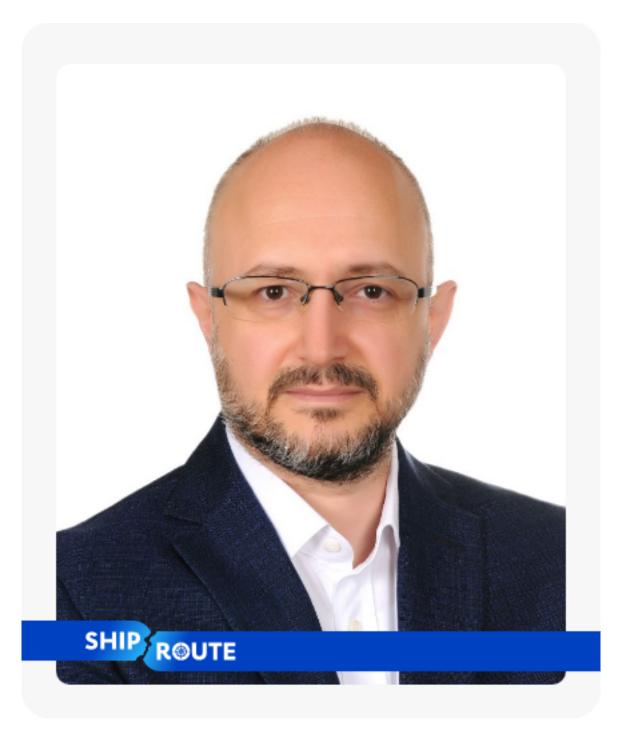
#### Hakan Çendik

President of Association of Turkish Coaster Shipowners and Operators

#### **Annet Koster**

Managing Director of the Royal Association of Netherlands Shipowners





#### **Begüm Birben**

Vice President of Association of Turkish Coaster Shipowners and Operators

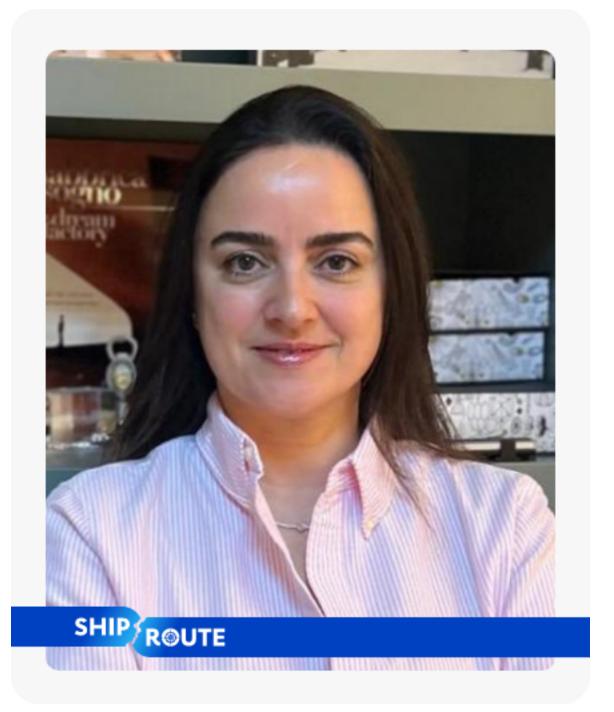
#### Yusuf Yalçın Çapoğlu

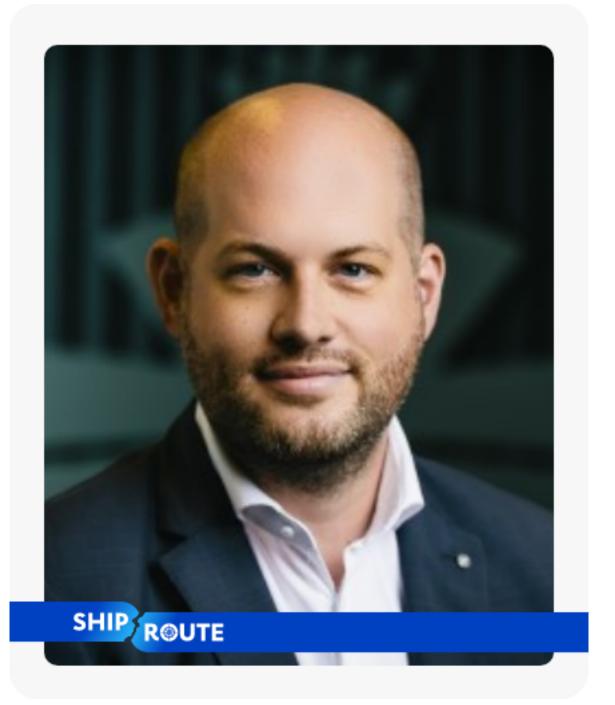
Vice President of Association of Turkish Coaster Shipowners and Operators





# Organizing Committee





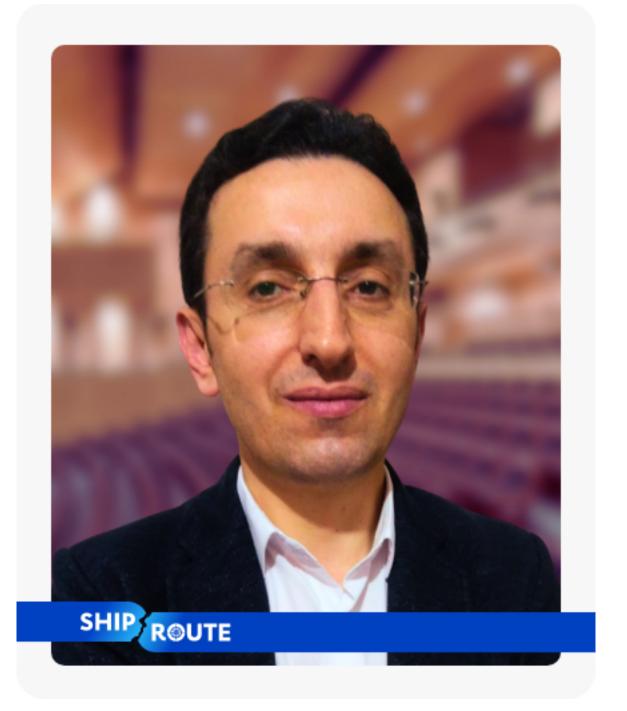
#### Neslihan Torlak Gönençer

Secretary General of Association of Turkish Coaster Shipowners and Operators

#### **Nathan Habers**

Head of Communications & Public Affairs at the Royal Association of Netherlands Shipowne





#### **Cansel Ermiş**

SHIPROUTE-24 International Relations Officer

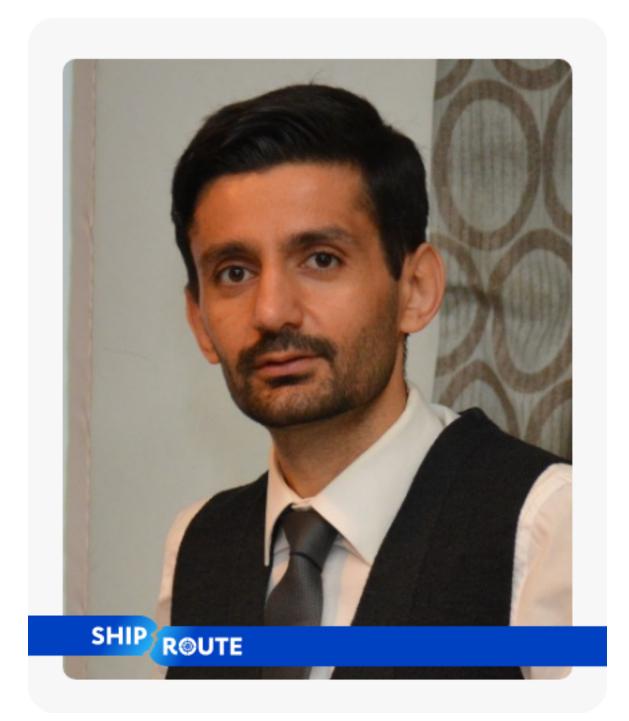
### Ümit Avcı

Communication Specialist of Association of Turkish Coaster Shipowners and Operators





# Organizing Committee



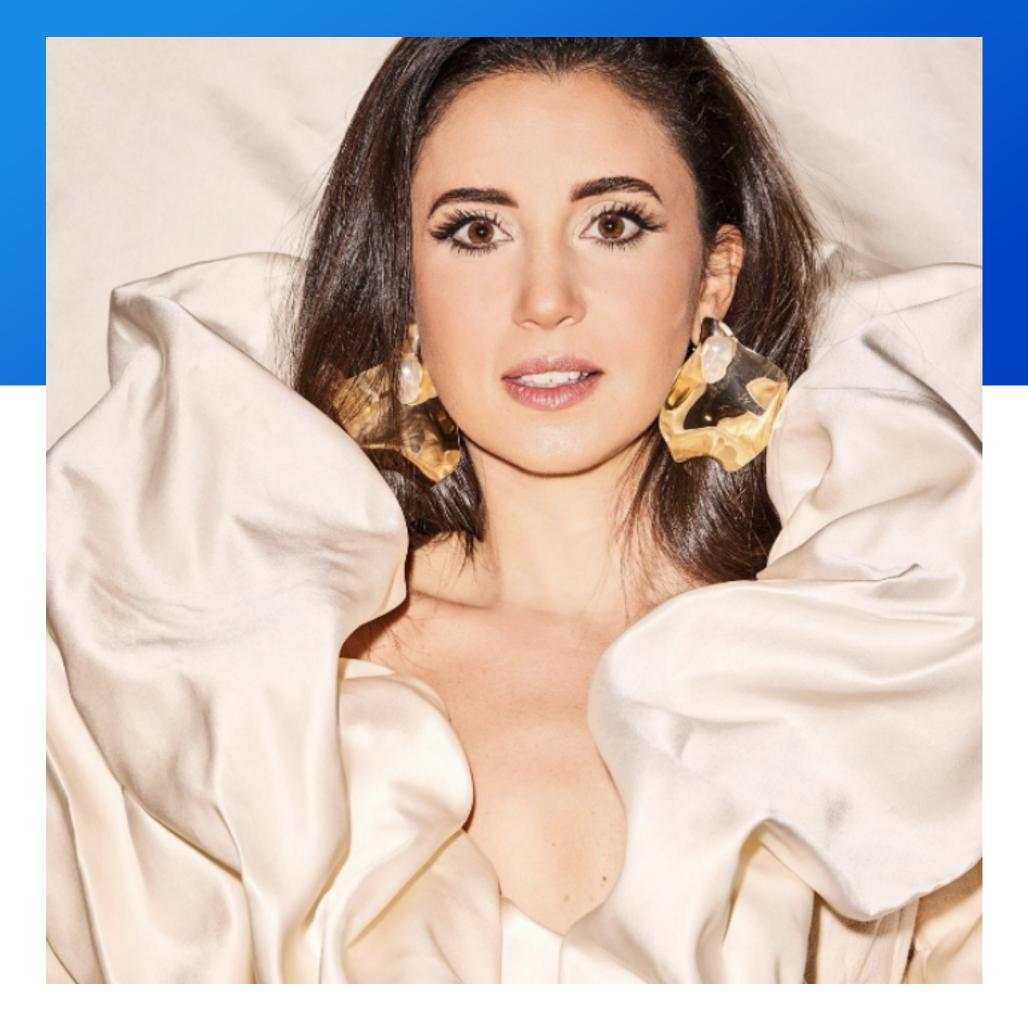
#### Sedat Dumlu

Administrative Affairs Supervisor of Association of Turkish Coaster Shipowners and Operators





# **Guest Musician**





SHIPROUTE-24 will not only offer an unforgettable experience for industry representatives in one of the world's leading maritime regions – Istanbul – but also celebrate a remarkable milestone: the centennial of friendship between Türkiye and the Netherlands. We are delighted to welcome a special guest: Karsu, a talented musician with both Dutch and Turkish roots, will be joining us to add a unique and vibrant touch to our international shipping conference and gala dinner. As Kosder strives to strengthen the bonds between Türkiye and the Netherlands, Karsu's unique blend of cultural influences reflects the very essence of our event: a celebration of the strong and enduring bond between our two nations. Her music captures the harmony of Turkish and Dutch traditions, making her an ideal part of our celebration and a living example of the cultural bridge that Kosder aims to build.







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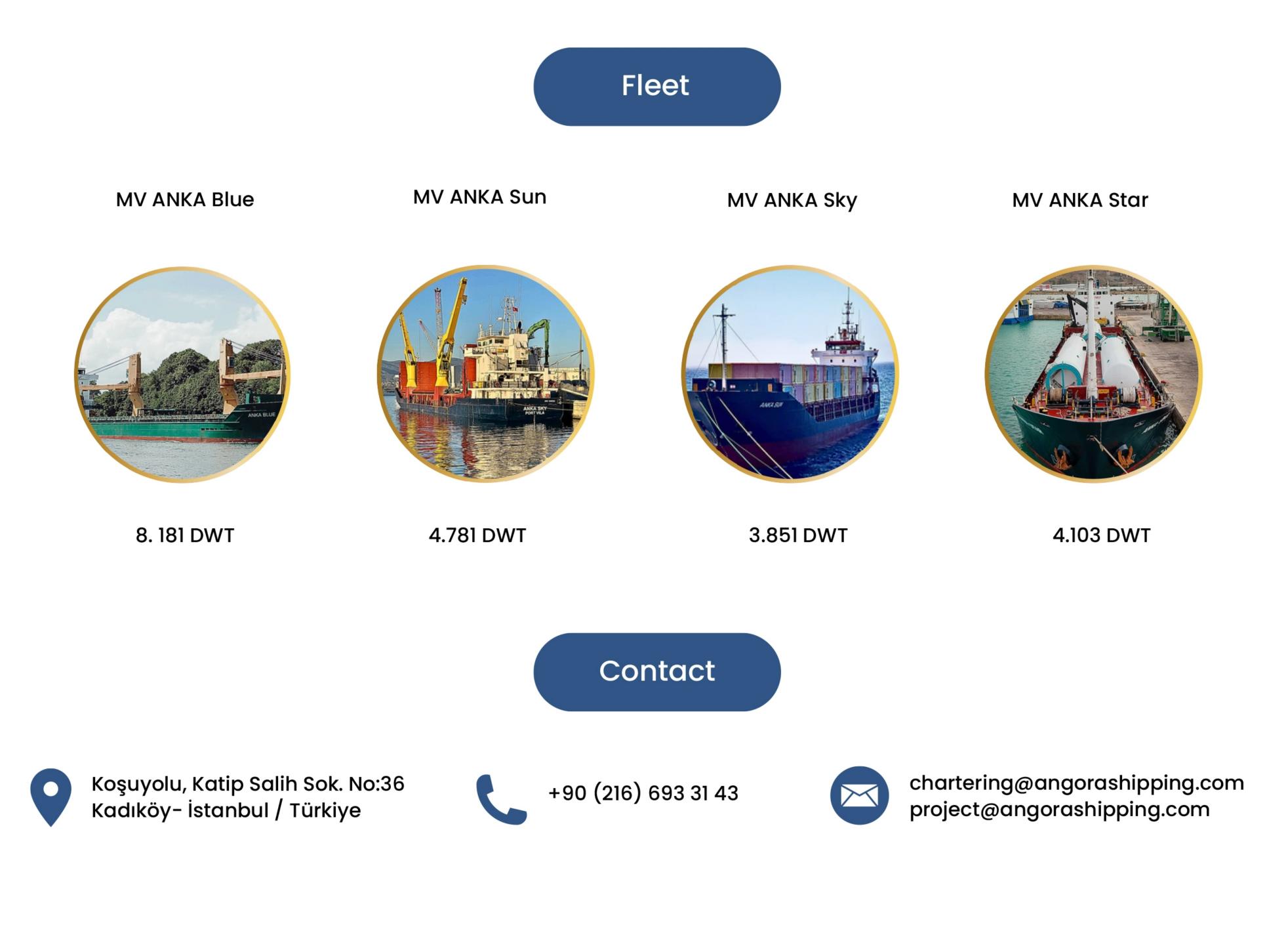


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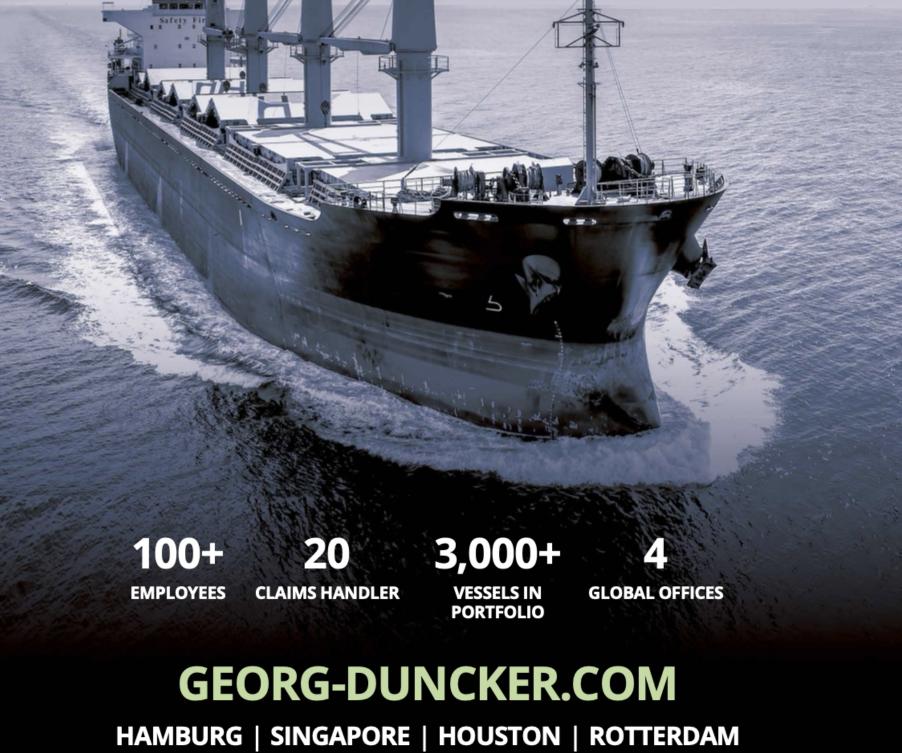


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International Shipping Conference & Gala Dinner



